



The SAGE Encyclopedia of Intercultural Competence

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In 1980, SAGE published Geert Hofstede's *Culture's Consequences*. It opens with a quote from Blaise Pascal: "There are truths on this side of the Pyrenees that are falsehoods on the other." The book became a classic—one of the most cited sources in the *Social Science Citation Index*—and subsequently appeared in a second edition in 2001. This new **SAGE Encyclopedia of Intercultural Competence** picks up on themes explored in that book. Cultural competence refers to the set of attitudes, practices, and policies that enables a person or agency to work well with people from differing cultural groups. Other related terms include cultural sensitivity, transcultural skills, diversity competence, and multicultural expertise. What defines a culture? What barriers might block successful communication between individuals or agencies of differing cultures? How can those barriers be understood and navigated to enhance intercultural communication and understanding? These questions and more are explained within the pages of this new reference work.

Key Features:

- 300 to 350 entries organized in A-to-Z fashion in two volumes
- Signed entries that conclude with Cross-References and Suggestions for Further Readings
- Thematic "Reader's Guide" in the front matter grouping related entries by broad topic areas
- Chronology that provides a historical perspective of the development of cultural competence as a discrete field of study
- Resources appendix and a comprehensive Index

The **SAGE Encyclopedia of Intercultural Competence** is an authoritative and rigorous source on intercultural competence and related issues, making it a must-have reference for all academic libraries.

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