



# Ten Things I Learned from Bill Porter: The Inspiring True Story of a Door-to-Door Salesman Who Changed Lives

*Shelly Brady*

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Despite being born with cerebral palsy, Bill Porter grew up to take the physically demanding job of a door to door salesman in the worst neighborhood in Portland, Oregon, earning no pay, only commissions. Eventually he became the companys top salesman in the city, the region, and finally the country. Along the way he learned powerful life lessons that he imparted to those around him. One of those people was Shelly Brady, first hired by Porter as a typist and driver, later to become his great friend. In this inspiring book, she brings together his lessons. These seemingly simple ideas, such as Mothers Know Best, Persistence Pays Off, and Know Your Limits, but Reach Beyond Them, resonate powerfully when seen through the lens of a life lived to the fullest against what would be impossible odds for many. Whether finding cooperative bellmen to button his cuffs or beaming a video to his speaking engagements because of ill health, Porter, whose life story became a cause celebre in the 1990s, gets the job done with a smile, and inspires readers to do the same.

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